# 2015-2018 SAG-AFTRA National Code of Fair Practice for Corporate/Educational and Non-Broadcast Recorded Material

The rates below are for the 2015-2018 SAG-AFTRA National Code of Fair Practice for Corporate/Educational and Non-Broadcast Recorded Material, which covers educational and training programs, public relations and promotional programs, etc. These are only a few examples and it is not intended to be all-inclusive. For further information regarding rates, terms and conditions, please contact your Local SAG-AFTRA office.

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The following waiver to the 2015 SAG-AFTRA Corporate Educational/Non-Broadcast Agreement (May 1, 2015-April 30, 2018) has been approved for <u>use in the Philadelphia market only</u> and can be signed as a One Production Only (OPO), or used through paymasters or by signatory producers. If the project is not deemed to fall under the Corporate Educational Agreement, the project would then be required to be covered under the appropriate SAG-AFTRA Agreement.

- Eliminate Category I & II rate structure and replace with Category I rates and allow performers to negotiate all external supplemental use (basic cable, non-network television, theatrical exhibition, foreign television, internet, sale and/or rental to industry, network television).
- Allow a mixed cast (union and non-union) when at least one professional performer is employed.
- When performers are employed to perform multiple programs in one day, that performer will be compensated 100% of the session fee for the first program, 50% of the session fee for the second program, and 25% of the session fee for all other programs that are performed in that same day.
- Allow a half-day on-camera narrator/spokesperson rate to be paid at the current on-camera day performer rate.
- Reduce the number of covered background performers from 10 to 3.

# MINIMUM COMPENSATION, FEES FOR PROGRAM 5/1/15-10/31/16\*

## PRINCIPAL PERFORMERS

#### ON-CAMERA NARRATOR/SPOKESPERSON

First Day \$917.50 Each Additional Day \$504.50 Half-Day Rate \$504.50

### **BACKGROUND**

General Background \$131.50 Specialty Ability \$144.50 Silent Bit \$245.00

<sup>\*</sup>Cost of living increase in effect beginning 11/1/16. AFTRA Health and Retirement contribution of 16% to all payments.